

Laura Stone

Subject: Connecticut's Leader in Municipal Advisory
Attachments: image001.png; image003.jpg; Phoenix Advisors - First Again.pdf

From: John Elsesser <jelsesser@coventryct.org>
Sent: Monday, February 1, 2021 11:38 AM
To: Amanda Backhaus <abackhaus@coventryct.org>; Laura Stone <LStone@coventryct.org>
Subject: Fwd: [EXTERNAL] Connecticut's Leader in Municipal Advisory

For finance agenda

Sent from my iPad

Begin forwarded message:

From: Matthew Spoerndle <mspoerndle@muniadvisors.com>
Date: February 1, 2021 at 11:36:16 AM EST
To: Matthew Spoerndle <mspoerndle@muniadvisors.com>
Subject: [EXTERNAL] Connecticut's Leader in Municipal Advisory

Greetings,

I just wanted to follow up on an email that we recently distributed and you may have seen. I have included two additional items below to give a little more color to the attachment. The pie chart shows local government **Bond Sales in CT 2014-2020** (the firms in **RED** have closed or merged operations with another firm). The other table is the raw data for **2020 Bond Sales in CT** for local governments. Please give us a call, *we'd love the opportunity to discuss our Municipal Advisory services with you!!*

Sincerely,

Matthew A. Spoerndle
Phoenix Advisors, LLC
Senior Managing Director
53 River Street, Suite 1
Milford, CT 06460
T: 203.878.4945

First Again! (see the attachment).

For seven straight years, Phoenix Advisors has led all other Municipal Advisors in the number of debt transactions for local government issuers in Connecticut.

Our team provides the very highest level of personal service, and our municipal market expertise makes the difference; it garners superior results for clients.

Sudden change is unsettling. Phoenix Advisors' stability and unwavering commitment to the local issuer market in Connecticut means clients can rely on us always to be available to meet their needs.

Call us at 203.878.4945 to learn about ***The Phoenix Advantage***.

- Matt Spoerndle, *Senior Managing Director*
Phoenix Advisors LLC