

Amanda Backhaus

Subject: RE: [EXTERNAL] RE: Coventry News

-----Original Message-----

From: Gigi Lee <glee@bulldogfa.com>
Sent: Thursday, August 4, 2022 11:52 AM
To: James McLoughlin <jmcloughlin@coventryct.org>
Subject: [EXTERNAL] RE: Coventry News

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Hi James, I apologize - You have been on my list to email. The world is literally upside down. I don't have good news. Demers as you know has moved this chassis to 2023 model year and I have no current updates from Dodge production. Demers has this forecasted now to July 2023 anticipated completion. That is the 1st part of this bad news. The 2nd part is they are no longer able to honor the price given to us. Their cost has gone up by \$33,000.00 - I had \$5,000.00 added for inflation. So I can absorb that and that brings the **increase cost to \$28,000 higher.** I think we are okay on freight cost, but I am concerned about the wrap cost - which I have \$15,000 budgeted and we don't have a design from you yet. another year is sure to add more cost to that project.

So right now your truck is a year later and rather than \$240,000.00 its now \$268,000.00. Currently that is still lower than any new quotes I'm putting out. Everything is pricing over \$300,000 and Braun's are actually in the \$400,000 range. So please speak to the elected officials and let us know how you would like to proceed. we are now quoting 24 to 36 months for trucks ordered today. your still ahead of the curve. If you choose to cancel - I certainly do understand. It will be okay because I will be able to sell the truck. If I get my hands on anything else sooner I can let you know. I don't see that happening.

Thank you
Gigi Lee, NRP / FF
Director, Ambulance Sales
(C)508-596-2114 (O) 508-435-4054

“ Adopt the pace of nature: her secret is patience” Ralph Waldo Emerson

-----Original Message-----

From: James McLoughlin <jmcloughlin@coventryct.org>
Sent: Thursday, August 4, 2022 11:16 AM
To: Gigi Lee <glee@bulldogfa.com>
Subject: FW: Coventry

Good morning Gigi:

I have a meeting with elected officials this evening at 5pm and wanted to provide an update to them regarding the status of our order. Can you please provide me with any info you might have to make my presentation complete?
Thanks very much,
Jimmy

-----Original Message-----

From: James McLoughlin <jmcloughlin@coventryct.org>
Sent: Monday, August 1, 2022 1:49 PM
To: Lee Gigi <glee@bulldogfa.com>
Subject: Coventry

Hi Gigi:
Just looking to see where we're at with the ambulance? Hope you're enjoying your summer so far.
Jimmy

James McLoughlin
Fire Administrator | EMD
Town of Coventry
1712 Main St
Coventry, CT 06238

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